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842 Standards Update: Changes to Your Balance Sheet

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Agenda

- Ochanges from ASC 840 to 842
- **O** Embedded Leases



ASC 842







	Goal		Previously		Now
<b>√</b>	Increased visibility into company leasing obligations.	✓	Capital leases – Recorded as assets and liabilities on balance sheet.	✓	<b>All leases</b> – Create an asset and liability that must be recorded.
		✓	<b>Operating leases</b> – Off balance sheet.	✓	Disclosure reports – Enhanced and require more quantitative & qualitative disclosures.



## 840 to 842: Capital/Finance Leases

840 Finance	842 Finance
Capitalized on balance sheet	Capitalized on balance sheet
Capital Lease Asset / Capital Lease Liability	ROU Asset / Lease Liability
Residual Value Guarantee included in minimum lease payments	Residual Value Guarantee only used in lease type test
Probable amount owed not considered	Probably amount owed used in minimum lease payments

**Example**: A \$5,000 residual value guarantee, however, the actual residual value of the asset at the end of the lease is estimated to be \$3,000. Under ASC 842, include \$2,000 in minimum lease payments in final period to get to your starting lease liability.



ASC 840 ASC 842 ABC Test Company, Inc. ABC Test Company, Inc. **Balance Sheet Balance Sheet** As of December 31, 2018 As of December 31, 2018 Assets Assets **Current Assets Current Assets** Cash and Equivalents 6.500.000 Cash and Equivalents 6.500.000 Accounts Receivable 1,250,000 Accounts Receivable - net 1,250,000 Prepaid Expenses 150,000 Prepaid Expenses 150,000 Other Current Assets 25,000 Other Current Assets 25,000 Total Current Assets 7,925,000 Total Current Assets 7,925,000 Long Term Assets Long Term Assets Fixed Assets - Net 1,750,000 Fixed Assets - Net 1,750,000 Capital Lease Asset - Net 1,110,000 Finance ROU Asset - Net 1,110,000 Total Assets 10,785,000 **Total Assets** 10,785,000 Liabilities & Equity **Liabilities & Equity** Current Liabilities **Current Liabilities** Accounts Payable 860,000 Accounts Payable 860,000 Accrued Expenses 450,000 Accrued Expenses 450,000 Short-Term Deferred Revenue 2,650,000 Short-Term Deferred Revenue 2,650,000 250,000 Short-Term Finance Lease Liability 250,000 Short-Term Capital Lease Liability Other Current Liabilities 300,000 Other Current Liabilities 300,000 Total Current Liabilities 4,510,000 Total Current Liabilities 4,510,000 Long Term Liabilities Long Term Liabilities 1,250,000 1,250,000 Long-Term Deferred Revenue Long-Term Deferred Revenue 775,000 775,000 Long-Term Capital Lease Liability Long-Term Finance Lease Liability Total Long Term Liabilities 2,025,000 Total Long Term Liabilities 2,025,000 Equity Equity Members Capital 3.000.000 Members Capital 3.000.000 1,100,000 Retained Earnings Retained Earnings 1,100,000 Net Income Net Income 150,000 150,000 **Total Equity** 4,250,000 **Total Equity** 4,250,000 Total - Liabilities & Equity 10,785,000 Total - Liabilities & Equity 10,785,000



## 840 to 842 Operating Leases

- ASC 840: Operating leases were unrecorded obligations.
- ASC 842: Operating leases being brought onto balance sheet as ROU asset and lease liability.
  - All operating leases, except short term leases.
  - Operating lease expense is still straight-lined over lease term.
  - Operating lease liability accounted for the same as a finance lease using an amortized cost basis.

**Short term lease**: At commencement date, the lease term is 12 months or less, and does not include a purchase option that the lessee is reasonably certain to exercise.





Discount Rate	5%			
.ease Term	1/1/2018 - 12/31/2025			
NPV of Payments	2,285,792.09			

Category ^	Frequency	Туре	Schedule	Amount
BASE RENT (BR)	Monthly	Payable	01/01/2018 - 12/31/2018	27,000.00
			01/01/2019 - 12/31/2019	27,540.00
			01/01/2020 - 12/31/2020	28,090.80
			01/01/2021 - 12/31/2021	28,652.62
			01/01/2022 - 12/31/2022	29,225.67
			01/01/2023 - 12/31/2023	29,810.18
			01/01/2024 - 12/31/2024	30,406.39
			01/01/2025 - 12/31/2025	31,014.51

ASC 840		ASC 842  ABC Test Company, Inc.  Balance Sheet		
ABC Test Company, Inc	c <b>.</b>			
Balance Sheet				
As of December 31, 201	18	As of December 31, 20	As of December 31, 2018	
Assets		Assets		
Current Assets		Current Assets		
Cash and Equivalents	6,500,000	Cash and Equivalents	6,500,000	
Accounts Receivable	1,358,610	Accounts Receivable	1,358,610	
Prepaid Expenses	150,000	Prepaid Expenses	150,000	
Other Current Assets	25,000	Other Current Assets	25,000	
Total Current Assets	8,033,610	Total Current Assets	8,033,610	
Long Term Assets		Long Term Assets		
Fixed Assets - Net	1,750,000	Fixed Assets - Net	1,750,000	
Total Assets	9,783,610	Operating ROU Asset	2,046,217	
		Total Assets	11,829,827	
Liabilities & Equity				
Current Liabilities		Liabilities & Equity		
Accounts Payable	860,000	Current Liabilities		
Accrued Expenses	450,000	Accounts Payable	860,000	
Short-Term Deferred Revenue	2,650,000	Accrued Expenses	450,000	
Other Current Liabilities	300,000	Short-Term Deferred Revenue	2,650,000	
Total Current Liabilities	4,260,000	Short-Term Lease Liability	233,672	
Long Term Liabilities		Other Current Liabilities	300,000	
Long-Term Deferred Revenue	1,250,000	Total Current Liabilities	4,493,672	
Deferred Rent	23,610	Long Term Liabilities		
Total Long Term Liabilities	1,273,610	Long-Term Deferred Revenue	1,250,000	
Equity		Long-Term Lease Liability	1,836,155	
Members Capital	3,000,000	Deferred Rent	-	
Retained Earnings	1,100,000	Total Long Term Liabilities	3,086,155	
Net Income	150,000	Equity		
Total Equity	4,250,000	Members Capital	3,000,000	
Total - Liabilities & Equity	9,783,610	Retained Earnings	1,100,000	
		Net Income	150,000	
		Total Equity	4,250,000	
		Total - Liabilities & Equity	11,829,827	



# Changes on the balance sheet

1	Title transfer
2	Bargain purchase options / Likely to exercise purchase options
3	Lease term (major part of remaining economic life of the asset)
4	PV of Lease Payments + RVG > or = Substantially all of the fair market value of the asset
5	Asset so specialized that it's only useful to the lessee



How to: Calculate the Lease Liability and ROU Asset under ASC 842

- Lease liability is calculated as the Present Value of minimum future lease payments.
- ROU asset is calculated as the lease liability, +/- certain adjustments.

+ Initial Direct Costs

+ Prepaid Lease Payments

- Lessor Incentives

- Accrued Rent

- ASC 420 Liability at Transition Date



#### **Embedded Leases**

# Certain contracts not labeled as leases may contain a lease portion inside

i.e. IT service contracts, supply contracts, dedicated manufacturing capacity, advertising

#### Rules for identifying embedded lease

- **840**: Immaterial impact to income statement; Operating leases were off balance sheet
- **842**: Much larger financial statement impact; All leases now capitalized on balance sheet



Polling Question 1

Have you started reviewing service contracts for embedded leases?



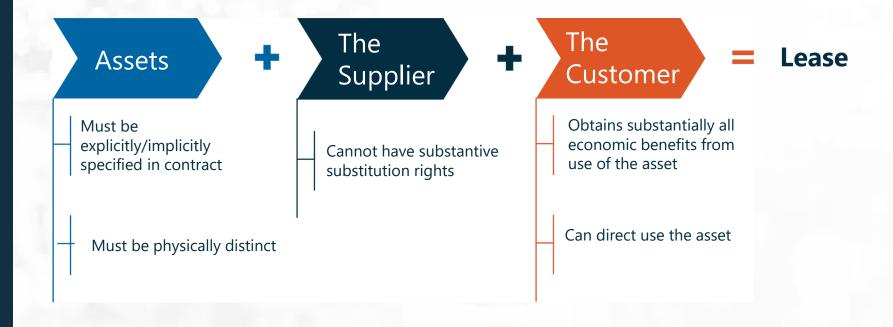
Yes



No



## Rules for Embedded Leases:





#### Embedded Leases:

- Often include substantial non-lease elements
- For classification purposes, allocate lease components vs. non-lease components





#### Poll Question 2

#### In the following example, is there a lease?

A company outsources its tech support to a third-party in another country.

The third-party supplies the equipment to the tech support employees, and the location where the tech support employees work.

The customer is using all of the capacity of the staff in the office, but the third-party can move the support staff throughout the building or switch supplies as they see fit.

There is a variable and fixed component to the contract, where the rent and supplies provided are a fixed cost and the hours worked by the employees are variable.



Yes



No



#### Poll Question 3

#### In the following example, is there a lease?

A company outsources production to an outside supplier for specialized piece of equipment that manufactures widgets.

There is no other equipment in the facility that can create these widgets.

The contract states that there is a minimum monthly payment, regardless of how many widgets are made, and a variable portion for the widgets created.

The company has exclusive rights to the manufacturing equipment and gets to decide when and how the equipment is used.

In general, the company uses the equipment at 95% of its capacity in any particular month.



Yes



No



# How to Prepare to Comply

#### **Involve different teams from your company**



Real estate, Operations, Corporate IT, G&A



Get contracts from every team





### Poll Question 4

#### Do you have a dedicated team or resources for 842?









# Prepare to Comply Checklist

- Get started ASAP
- Pinpoint resources and personnel accountable for reviewing contracts, making data decisions, and capturing data
- Identify critical details within your leases
- Oevelop a plan for your **policies** and **procedures**
- Get software

# Q&A

